



NCCI

NAMIBIA CHAMBER OF COMMERCE AND INDUSTRY

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SATH offers financing

A representative of the Southern Africa Trade Hub (SATH) visited Windhoek this month to meet with key economic growth institutions, to discuss the expanded benefits for Namibia from AGOA and explore areas for collaboration. The Southern Africa Trade Hub (SATH) is a USAID funded project that aims to promote international competitiveness, regional integration and food security in the SADC region.

Of specific interest for SATH are value addition activities to baobab trees/ fruits, cashew nuts and honey, and the organisation will be offering US99 000.00 to the regional activities involved in value addition in these areas. Money will be given to SADC countries through PhytoTrade.

Cosmas Mamhunze was attending PhytoTrade's AGM & Expo in Windhoek, and took time to discuss with key relevant stakeholders how Namibia and SATH can work together to increase AGOA utilization by Namibian companies. Besides trade facilitation, SATH also promotes investment in the region. To this effect, he discussed the future of the Ramatex's property and the possibilities of getting potential investors in the textiles business.

Tendering Workshop

Responding to a need raised by the business community, the NCCI in collaboration with the Namibia Procurement Fund (NamPro) and the Ministry of Finance has carried out the first in a series of tendering workshops for the private sector. The workshop with the main focus on tendering and related aspects took place in Otjiwarongo, and will be followed by Oshakati, Tsumeb, Rundu and Gobabis among others. Interested members should kindly contact Ms. Jario at ljario@ncci.org.na

Inside this issue

SATH offers financing	1
Tendering Workshop	1
SADAC Chambers map road ahead	2
Namibia Zimbabwe relationship	2
Home Affairs - NCCI Arrangements	2
Appreciating NAMPORT's Gesture	3
Africa Agriculture Investment And Product Innovation Conference	4
Upcoming events	4

Our National Corporate Members

Air Namibia; Bidvest Namibia; Puma Energy; Castle Brewing Namibia; FNB Namibia; GIPF; J & P Group; LLD Diamonds Namibia; Mobile Telecommunications; Namibia Breweries Limited; Namdeb Diamond Corporation; NAAHI; Namport; Nampower; Namwater; Nedbank Namibia; Ohlthaver & List; Pupkewitz; Old Mutual Namibia; Roads Contractor Company; Sanlam Namibia; Shell Namibia; Standard Bank Namibia; Telecom Namibia; Total Namibia; TransNamib Holding; Trustco Group Holding; Venus Group

SADC Chambers maps the road ahead

The Association of SADC Chambers of Commerce and Industry (ASCCI) met in Johannesburg, SA earlier this month, to review its past performance and design its activities plans going forward. The meeting was immediately followed by the SADC Private Sector Involvement workshop, to discuss and agree on key issues for dialogue with SADC structures and set strategies for effectively taking these forward. The meeting took place under the theme “Strengthening links for public private dialogue”, and was designed to allow stakeholders, including national and regional business organisations, SADC member states representatives, SADC secretariat and technical experts to discuss and agree on the key elements of a regional strategy for promoting effective, integrated and sustainable private sector involvement through public- private dialogue (PPD) processes within SADC.

The agreement reached during the workshop will be used to inform the implementation of processes involving SADC structures and the representatives of business across the Southern African Development Community. A joint session of both ASCCI and SEG also took place to identify synergies within their advocacy work towards SADC structures. ASCCI is found to be a conducive platform on which to handle private sector issues and communicate through relevant stakeholders such as SADC and other regional and international institutions.

The meetings were co-sponsored by the Deutsche Gesellschaft fuer Internationale Zusammenarbeit (GIZ) and the Center for Development Enterprise, Southern Africa Regional Offices, in collaboration with International Trade Center (ITC).

Namibia – Zimbabwe relationship

The Namibia Chamber of Commerce and Industry (NCCI) and Confederation of Zimbabwean Industries (CZI) will hold the first ever Namibia-Zimbabwe Business Forum in Swakopmund on 08-10 November 2011.

This will coincide with the 6th Session of the Namibia - Zimbabwe Joint Commission of Cooperation (JCC) which normally held every two years for both countries to discuss amongst others, economic issues of cooperation. During the previous 5TH Sessions of the Namibia- Zimbabwe Joint Commission held during 26-28 October 2009 in Harare- Zimbabwe, the two parties has noted that there was a need to promote increased trade and investment between the two countries and undertook to engage in the respective business associations with the view to establish a Joint Business Forum.

Home Affairs – NCCI arrangement

The NCCI and the Ministry of Home Affairs and Immigration has formed a standing committee which aims at improving the process of applying and attaining visa and work permits.

The committee has agreed that all urgent application forms for visa/ work permits from the companies should be submitted through the NCCI or at least accompanied by a letter of endorsement from the Chamber.

Companies are thus informed to submit their urgent applications to the NCCI for special speedy processing. All applications should be comprehensively completed, and a motivation letter on the company’s letterhead stipulating clearly the reasons and duration for such a visa / permit should be attached.

The intention is to give urgent applicants an NCCI endorsement and let the applications being handled with the urgency they deserve through a special desk within Home Affairs - which is to be supported by the private sector through the NCCI. The idea is to minimize the delays experienced in dealing with urgent applications. Therefore, if the application is not urgent, normal submission channels are still encouraged.

Appreciating NAMPORT's Gesture

The Namibia Chamber of Commerce and Industry Luderitz branch has expressed its appreciation to the Namport management for its positive response to the plight of the rock lobster industry to re-open the Namport boatyard in Luderitz. The boatyard was officially re-opened on 01 September 2011 after a two year period of closure and it cost the parastatal close to N\$ 2 million to revamp and reconstruct the boatyard to the required safety standards. Namport closed the boatyard since 2009 citing safety as the main reason. However, the decision was received with huge disappointment among the small boat owners.

One of the local businessmen acquired the tender to rent the old Nieswand boatyard which belongs to Namdeb, and mainly caters for the small diamond vessels, with the intention to render the services which has been rendered by Namport boatyard. However, the boatyard is in a more deteriorating condition in terms of safety than the Namport boatyard, and it could not accommodate the entire rock lobster fleet, as a result some quota holders could not start the season on time. This situation prompted the rock lobster industry to approach Namport boatyard management and requested the re-opening of the boatyard.

According to Manu Namukomba of the NCCI | Luderitz Branch, different platforms were created for consultation and deliberations with the different stakeholders and Namport boatyard management, including the Ministry of Fisheries and Marine Resources as well as Her Worship Mayor Cll. Suzan Ndjaleka who initiated and facilitated some of the meetings. At these platforms, the chamber continuously expressed concerns about the future of the rock lobster industry, as the industry remain a heartbeat to many local Buchters.

Namport once again demonstrated its commitment towards economic development and poverty eradication among our people, particularly in the coastal town of Luderitz and the entire Karas region in general, said Namukomba.

Africa Agriculture Investment and Product Innovation Conference

Namibian companies and relevant stakeholders participated in the Africa Agriculture Investment and Product Innovation Conference (AAIPIC) in Johannesburg – South Africa. The conference was held under the theme: 'Innovative Policy and Action and Increased Investment for Sustainable Agriculture Productivity and Food Security in Africa' this month.

AAIPIC brought together over 500 top agriculture officials, experts, and professionals from across the sectors in Africa in a bid to help agriculture achieve its potential contribution for the Millennium Development Goals (MDGs). The convention is motivated by the highlights of the calls for greater investment in agriculture in developing countries

Therefore, AAIPIC examined the targeted investments required to help agriculture achieve its potential contribution for the MDGs. It analyzed the policies and governance systems needed to support agriculture to achieve maximum impact. Policy action and increased investment in the critical arenas of sustainable agriculture productivity food and nutrition security are identified as essential for responding effectively and responsibly to reach the MDGs.

Upcoming events

5th International Trade Malaysia Exhibition

The Malaysia External Trade Development Corporation (MATRADE), an export promotion agency of the Government of Malaysia, will be organising the 5th International Trade Malaysia Exhibition (INTRADE 2011). The international trade exhibition will be held in MATRADE Exhibition & Convention Center, Kuala Lumpur from 22 - 24 November 2011.

INTRADE 2011 is a unique opportunity to showcase export-ready products and services to an engaged audience who are committed to spending their time and effort on quality products and services, and good business opportunities. As Asia's most important trade platform, trade buyers and visitors converge at INTRADE Malaysia as, they explore and get influenced by the brands, products and services that they see and try. As ASIA's most important export-oriented general trade fair, INTRADE 2011 features all industries, products and services which are export-ready. Each year there are 10 product clusters highlighted for special focus. This year's INTRADE will highlight products and services sectors as follows:

- Automotive
- Electrical & Electronics
- Food & Beverages
- Gifts, Souvenirs, Handicrafts & Jewelry
- Furniture & Interiors
- Information & Communications Technology
- Machinery & Equipment / Industry Support
- Health, Pharmaceuticals, Cosmetics & Personal Care
- Professional & Business Services
- Wood Products

In conjunction with the event, MATRADE will have a manufacturers and exporters one-to-one business meetings at the same venue. Foreign buyers attending the Business Meetings are entitled to complimentary accommodation (up to a maximum of 5 days 4 nights stay from 21 - 24 November 2010) and airport transfers. Buyers are advised to arrive in Kuala Lumpur by 21 November 2011. However, should you intend to stay longer for follow-up meetings or visits, the additional costs will be incurred by you.

Interested companies should contact MATRADE office and submit the Reply Form with clear indication on the products / services of interest before September 20, 2011. For further details, kindly contact Mr Norman Dzulkarnain Nasri or Ms Zakiya Benjamin on johannesburg@matrade.gov.my

Other upcoming events

1. Windhoek Branch Training Levy
2. Windhoek Branch Networking Dinner
3. Fish Fair
4. Namibia Zimbabwe Business Forum, week of 8 – 10 November 2011 Swakopmund
5. NCCI National Council Meeting – November 2011

CONFERENCE 2011

LAND ACCESS FOR BUSINESS

Thursday, 13 October 2011
08:00—16:00
Windhoek Country Club Resort

Presentations on the findings from the **Study on Land Access for Business** commissioned by NCCI and NMA with the support of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) acting on behalf of the German Ministry for Economic Cooperation and Development (BMZ) will engage participants into thought provoking discussions to bring forth workable recommendations agreed to by all relevant stakeholders. The conference will among others discuss issues related to:

- *Acquisition and ownership of urban land* • *Land as an incentive for investment* • *Public Private Partnerships in delivering serviced land for development*
- *Legal implications of land ownership and impact on equitable access to land* • *Panel discussions with CEOs of Town/Municipal councils on difficulties in servicing urban land* • *Land pricing and speculation*

OFFICIATING

Hon. Jerry Ekandjo

Minister of Regional & Local Government, Housing & Rural Development



Who should attend:

Business leaders; Regional & Local Authority representatives; Government Leaders/decision makers and interested parties affected by difficulties in accessing land for business.

To secure your participation, please register on or before the deadline of

6 October 2011 with the NCCI Secretariat by contacting:

Vee Maharaj / Augusta Negongo on Tel: 061 – 228809 Fax: 061 – 228009

E-mails: vmaharaj@ncci.org.na / anegongo@ncci.org.na

(Limited Seats and participation is strictly only by confirmed registration)

Enquiries: Charity Mwiya/Lwaba Jario

“Equitable Access to Wealth Through Land Access for Business”



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