



Namibian firms urged to sell goods and services to United Nations

The United Nations Procurement Division (UNPD) hosted a seminar in Windhoek last month to sensitize Namibian companies on the procedures to register on the UN vendor database to supply goods and services for their regional and international operations. This important seminar gave Namibian companies an opportunity to potentially supply and deliver goods and services to the UN.

The seminar was prompted by the fact that Namibian companies were not doing business with the UN, and thus the procurement division has undertaken to bring the information closer to the people. Team Leader: Vendor Registration and Management Team, Mr. Bruno Maboja stated that the UN is committed to include more suppliers from developing countries and countries with economies in transition in its vendor list. Namibian suppliers were awarded a contract to supply U\$1.4 goods and services in 2006, but before and after that no awards were made to Namibia. For the past five year, the UN has on average bought goods worth U\$4 billion, but none were supplied by Namibian companies.

Namibia is one of the countries with few companies registered on International vendors list thus encouraged to register and express interest in bids when released on a regular basis.

Producers of various goods and services attended this important seminar. Those interested but did not get a chance to participate can contact the Chamber, which will act as the liaison and provide advisory support for companies who wish to register as potential suppliers to the United Nations. More information can be attained at <http://www.ungm.org>

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Our National Corporate Members

Air Namibia; Bidvest Namibia; BP Namibia; Castle Brewing Namibia; FNB Namibia; GIPF; J & P Group; LLD Diamonds Namibia; Mobile Telecommunications; Namibia Breweries Limited; Namdeb Diamond Corporation; NAAHI; Namport; NamPower; Namwater; Nedbank Namibia; Ohlthaver & List; Old Mutual Namibia; Roads Contractor Company; Sanlam Namibia; Shell Namibia; Standard Bank Namibia; Telecom Namibia; Total Namibia; TransNamib Holdings; Trustco Group Holdings; Venus Group.

Hilton Hotel in Namibia – a reality

One of Namibia's biggest investments – an international luxury brand – the Hilton hotel opened its doors to its patrons this May, in what can be described the most distinguished moment in Namibia's business history. The event attracted the cream of Namibia's cake from all corners of the country; among others President of Namibia, Mr. Hifikepunye Pohamba who officially opened the hotel.



The NCCI thus wish to applaud United Africa Group – a proud member of NCCI, and the Namundjembo-Tilahuns in particular for having succeeded in implementing quite an ambitious project, which they operated under a management agreement.

Hilton Windhoek is Hilton Worldwide's 50th hotel in the Middle East and Africa, and Namibian is the 77th country where Hilton operates. The 150-room property is located in Eliakim Namundjebo Plaza in the heart of the central business district and offers guests a choice of luxurious accommodation including a presidential suite, four diplomatic suites, four king executive guest rooms, eight king deluxe rooms, 22 executive rooms, 12 double rooms and 99 king rooms. The hotel also offers guests

an array of onsite leisure facilities and dining options including a heated lap pool with sundeck, wellness centre with two treatment rooms and a 24-hour Hilton Fitness by Precor gym, all of which are located on the rooftop with spectacular views of the city.

Restaurant choices within the hotel include Ekipa, an all-day dining restaurant, Kalabar Bar and Terrace, Centrum Lounge and Terrace, Divine Wine Bar and the Sky Bar also located on the roof top offering guests the ideal spot for cocktails and light snacks at sundown. Corporate travellers can make use of a choice of meeting rooms including a boardroom which can accommodate up to 250 guests as well as breakout areas suitable for tea and coffee breaks.

Members' consultation process

The NCCI secretariat has embarked upon a consultation process with its members in an effort to understand the individual needs of each member and devise practical solutions to those challenges. This process is aimed at ensuring that the Chamber's activities calendar is directly influenced by the needs of the members and the events have input from the members. This process will avoid activities planning based on assumptions, and will improve the way members perceive the chamber and vice versa.



As a "membership organization", NCCI's strength and power depends on its membership base. Equally, its economic and political power is directly linked to the members' willingness to support its activities. The consultation is thus a step in the right direction to ensure that the issues experienced by members are raised with the relevant stakeholders and subsequently solved.

This is crucial in ensuring the advocacy and service roles are fulfilled, noting that our value to our members depends on the range and quality of services which can only be maintained if proper contact is preserved. Members are encouraged to approach the nearest chamber offices and raise issues with the secretariat. Non-Members are equally free to approach the

Chamber on issues which may affect their operations and hamper business growth in general. Members' consultation process

In the photo: Mr Rino Muranda of the Social Security Commission flanked by Suama Mulama and Johanna Shiweda of NCCI

NCCI Representative to the Centre for Quality Assurance & Management board

NCCI is represented on the Center for Quality Assurance and Management (CEQUAM) board of the University of Namibia. Janita von Wielligh, Executive Manager: Namdeb Foundation will serve on this Advisory Board, advising CEQUAM and the university at large on matters of quality.

The Center for Quality Assurance and Management (CEQUAM) of the University of Namibia is required by its policy to formulate a Centre Board. NCCI is a one of the key stakeholders in higher Education, hence this representation. The board sit twice in a year (one meeting in each semester) and may however have additional or extraordinary meeting if deemed necessary. Members can make input on quality aspects related to education through Janita. We wish her the best in her additional role.

Ohorongo Cement

Ohorongo Cement operates the only cement factory in Namibia. The Ohorongo Cement Plant is located on Farm Sargberg near Otavi in the Otjozondjupa Region. Today German group Schwenk Zement KG owns majority shares of the company, while Development Bank of Namibia (DBN) owns 10%.

The European Investment Bank (EIB), the European Union's long-term lending institution financed over €82 million (\$113.1 million) of the €250 million (\$345 million) project in recognition of the Ohorongo plant's expected contribution to local employment and high environmental standards. The other lenders in the project are DEG, part of Germany's KfW Banking group, and the Development Bank of Southern Africa.

When in full production, the plant output is estimated at 700 000 tonnes of cement per year. Ohorongo intends to satisfy local demand as well as to export the cement to neighbouring countries.

The Ohorongo plant will offer over 300 direct jobs and provide indirect employment for over 2,000 people in the Tsumeb area. The plant meets the environmental and emission control standards as used by sister facilities in Germany.

New members

NCCI is pleased to welcome on board new members at different categories. Prospective members are encouraged to contact the nearest NCCI branch for registration.

Epangelo Mining Mining Company (Pty) Ltd

Epangelo Mining Epangelo Mining Company (Pty) Ltd is a player in the resources industry and has access to financial instruments such as loan financing and shareholder capital injection, enabling it to start with a financially sound cash flow statement and balance sheet. Epangelo mining further have access to local and/or regional capital markets as well as a sound basis for growth opportunities.

Epangelo Mining Company endeavours to be the largest diversified natural resources company locally, and distinguish itself from other resources companies via the combination the expanded view of growth projects, diversification across the country, commodities and markets. The company segment itself to aggressively pursue the goals of ensuring they occupy a significant position in major commodity businesses, inclusive of uranium, diamonds, copper, gold and various precious metals.

The core tenet of the Epangelo Mining Company's business model is that its future diversified portfolio of high quality assets is on, in which the shareholders are confident would provide stable cash flows and an enhanced capacity to facilitate growth of the company in the national interest.

The headquarters of Epangelo Mining Company is currently 1 Aviation Road, Windhoek, housed within the Ministry of Mines and Energy.

Epangelo Mining Company is a private company with the Government of the Republic of Namibia as the sole Shareholder. The company was registered on 8 July 2008. The Company is run by the Board of Directors and managed by an Executive Management team which shall be appointed, headed by Elifas Hawala – the Managing Director.

AutoGas Namibia (Pty) Ltd

Autogas Namibia (Pty) Ltd is a 100% Namibian owned company, which is currently distributing liquefied petroleum gas (LPG) at an affordable price nationwide and converting vehicles, forklifts to dual system. Autogas Namibia uses mostly Petromeccanica equipments and those referred by them due to close and trustworthy relationship established between the two companies.

The company's main objectives includes among others, to distribute gas for civil, industrial, agricultural and domestic purpose, to convert boilers currently running on coal, diesel and electricity to burn on gas which is relatively cheaper and environmentally distribute gas for civil, industrial, agricultural and domestic purpose, to convert boilers currently running on coal, diesel and electricity to burn on gas which is relatively cheaper and environmentally friendly, to convert automobiles currently running on petrol and diesel to gas to ensure affordable running costs as well a clean and healthy environment, to equip our Namibian youth with advanced technical skills which are beneficial in the ever developing technical world by developing training programs hence creating employment, to create a hazard free environment by eliminating fumes due to the introduction of gas as an alternative fuel hence putting Namibia on the world map.

Betcrete

Betcrete is a manufacturing company which among others produces doors, windows and balustrades. Betcrete's polymer concrete door and window frames have revolutionised conventional systems in many aspects ranging from cost effectiveness, flexibility and ease of installation, to durability, aesthetics and practicality. The inherent advantages of polymer concrete such as resistance to corrosion and pilferage have made it a winner of major developments in the residential, commercial and industrial markets.

SMEs Development Conference: Keepmanshoop

Under the theme "Mainstreaming equitable access to wealth", this crucial event has proven to be a success, having attracted close to 200 SMEs from all corners of the country. The event deliberated on business opportunities available for SMEs in various industries, as well as zoom into the ease of access to finance. Speakers unveiled details of how opportunities can be realigned to have a more diversified impact across SMEs. The overall objective was to encourage SMEs to tap into those opportunities and diversify their operations.

Participation was boosted by facilitation of the regional, town and village councils, some of whom financially cost subsidised representatives from their respective areas.

The SMEs Development Conference is an annual national event, and each year take place in a different town to expose SMEs to the contrasting massive opportunities Namibia possesses. Stakeholders are encouraged to make provisions for 2012 SMEs Development Conference. This year's SMEs Development Conference was made possible with sponsorship from the Ministry of Trade and Industry, Business Financial Solutioin (BFS), Development bank of Namibia (DBN), NAMDEB, Kongalend and MVA Fund.

Upcoming Events

1. Annual Business Summit: Hilton Hotel, Windhoek – Friday, 17 June 2011, 8h00 – 16h00

The 2011 Business Summit will concentrate on the Targeted Investment Programme for Employment and Economic Growth (TIPEEG), a three-year plan to fast track Government programmes with a high employment creation and growth potential. TIPEEG is designed to tackle Namibia's unemployment rate of 51.2 percent and focuses on four sectors: agriculture, transport, tourism, and housing and sanitation. A total of 646 projects will be implemented and will cost government close to N\$18.7 billion over the next Medium Term Expenditure Framework cycle.

The summit will have high level interactions, unpacking details of actual projects and their implementation plans, thus a good platform for members to equip themselves with details and strategically place themselves ready for projects implementation.

2. Annual General Meeting, Hilton Hotel, Windhoek – Saturday, 18 June 2011, 8h00 – 13h00

The Annual General Meeting is one of the highest policymaking organs of the Chamber, and this year will consider among others – amendment to the NCCI constitution, annual budget, annual reports of the CEO and the President, and the annual work program of the secretariat. All members at all levels are advised to participate, and influence the agenda of the Chamber. All branches are expected to be represented and all the “Corporate” and “National Corporate” members have to exercise their voting rights at this platform.

3. Annual Gala Dinner: Safari Hotel, Windhoek – Saturday 18, June 2011, 19h00

The Annual Gala Dinner will be take place in the evening on the 18th June 2011 at the Safari Hotel. This admired and auspicious event presents a great networking opportunity and is to be addressed by Africa's richest man.

Nambic survey 2011 launch

The Namibian Business and Investment Climate Survey (namBIC) seeks to provide a reliable tool for rational decision-making for both captains of industries and policy makers. The ultimate goal of the survey is to improve Namibia's business and investment climate and therefore contribute to economic growth, employment and income generation. For this reason, the Namibian Chamber of Commerce and Industry (NCCI) and the Namibian Manufacturers Association (NMA) have decided to initiate and conduct the namBIC Survey on an annual basis starting from 2009.

A full summary can be downloaded from our website